



### **Fair Representation**

- All stakeholders will have the opportunity to be consistently and actively involved throughout the lifecycle of net.work.Maryland.
- All stakeholders will have access to the same service at the same price.
- All stakeholders will have representation in the governance of net.work.Maryland. (Governance is defined as policy, requirements, engineering, communications, pricing, etc.)

### **Return On Investments**

- Maximize initial and future investments of a scalable network design.
- net.work.Maryland is more than the fiber assets in the State's right of way. Many State resources will be evaluated for their possible application to the network.

### **Incentive to Connect**

- net.work.Maryland is a fully managed backbone.
- net.work.Maryland will provide service equal to or better than current service at a cost that is equal to or less than current cost to public sector entities.
- net.work.Maryland will provide access to a wide variety of services (e.g., Internet access and a means for Intra-net connectivity).
- State agencies can save money by consolidating networks.